

## Announcement of New Landing Charge Incentive Program

We are pleased to introduce our new landing charge incentive program which is a promotion to discount landing charge with the maximum rate of 100% for increased weight from 1st April 2016 to 31st March 2019.

We expect this program will encourage all airlines to establish new routes and/or increase flights from/to CHUBU Centrair.

### Centrair landing charge Incentive Program



◆ Applicable Term: 1<sup>st</sup> April 2016 – 31<sup>st</sup> March 2019 (3 Years)

\*Discount for small aircraft: 1<sup>st</sup> April 2016 – 31<sup>st</sup> March 2017

(1) Outline

The following discount will be applied to the increased weight in comparison to the same period of the previous year in regards to establishment of new routes, increase of flight or enlargement of aircraft during the applicable term.

(2) Details

- Applicable flights: Scheduled International/Domestic Flights (Passenger, Cargo)
- Applicable Term: 1<sup>st</sup> April 2016 – 31<sup>st</sup> March 2019 (3 Years)
- Comparison Term:

Compare the total weight of the first half year (Apr-Sep) and second half year (Oct-Mar) to the same period of the previous year.

- Discount Rate: 1<sup>st</sup> Year 80%, 2<sup>nd</sup> Year 50%, 3<sup>rd</sup> Year 30%

■ International –Discount for multi-frequent flight

(1) Outline

If the weight applicable to “discount for increased weight” is due to a new plan of multi-frequent flight by a same aircraft within the same day, the discount rate will be added.

(2) Details

- Applicable flight: International scheduled flight (Passenger, Cargo)
- Additional Discount Rate: 20%

■ International /Domestic –Discount for large aircraft

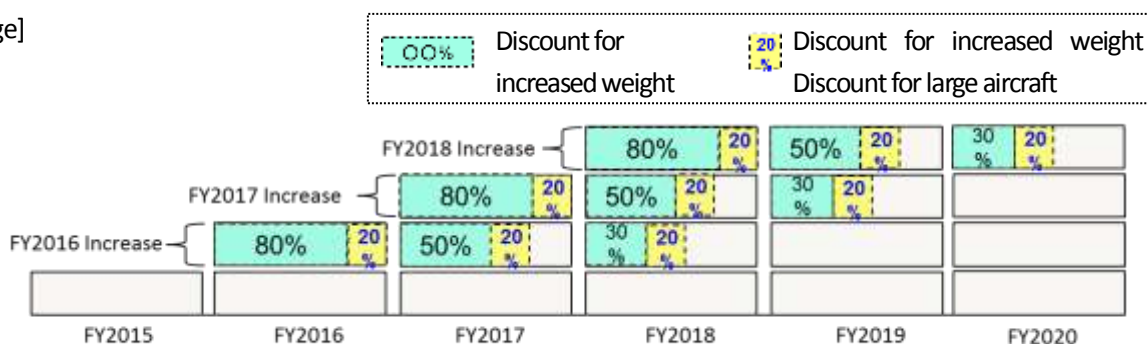
(1) Outline

If the weight applicable to “discount for increased weight” is due to a new plan with operation of a large aircraft with maximum take-off weight of over 130t, the discount rate will be added.

(2) Details

- Applicable flight: International/Domestic scheduled flight (Passenger, Cargo)
- Additional Discount Rate: 20%

[Image]



(1) Outline

3 years discount will be applied to the landing weight if operated in 2 or more new routes for international cargo flights.

(2) Details

- Applicable flights: Scheduled international flight (Cargo)
- Applicable Term: 1<sup>st</sup> April 2016 – 31<sup>st</sup> March 2019 (3 Years)
- Discount Rate: 80%

[ Changes from the previous system: Applicable term of the discount ]

(Before) Discount only during the applicable term.

(After) Discount continued for 3 years if the discount is applied sometime during the applicable term for new flight, increased flight and enlargement of the aircraft.

[Image]

